



2013 OFA Annual General Meeting

9th Annual Developers' Workshop

Agenda

- List current members by level
- Report proxies that have been granted: all members have voting authority in this meeting
- Introduce officers and key staff
- Describe the role and membership of the Executive Working Group (XWG)
- Financial Report: Diane Reeve
- Working Groups: Overview and invitation to join
- Discussion topics: old and new business

Membership Levels

- **Promoter** – organizations and enterprises that wish to become a candidate for a seat on the Alliance’s Board of Directors; strongly influence the technology directions and affect the development process, testing, release preparation and problem resolution in the OpenFabrics Enterprise Distribution (OFED); and help direct the Alliance’s promotional, marketing and educational activities. Dues are US\$3,000 initiation, US\$10,000 annual membership.
- **Adopter** – organizations and enterprises that wish to contribute to, and participate in, the development process and promotional activities but do NOT feel the need to strongly affect processes, have a Board seat, or influence technology directions and promotion. Dues are US\$3,000 initiation, US\$5,000 annual membership.
- **Supporter** – organizations and enterprises that wish to use the OpenFabrics Software, leverage the Alliance’s promotional activities and stay informed about the work of the Alliance, but not actively contribute. Dues are US\$3,000 initiation, US\$1,500 annual membership.
- **Academic** – educational institutions that wish to contribute to the technology directions of OFED; participate in the development process, release testing, preparation and problem resolution; and/or institute OpenFabrics education and research into their institution’s curricula. Dues are US\$2,000 annual membership.
- **Individual** – individual users or developers of OFED who wish to contribute to the technology directions of OFED and participate in the development process, release testing, preparation and problem resolution. Individual member applicants will verify their independence or their organization does not wish for privacy, security or government regulation to become a member at another level of membership. Dues are US\$200 annual membership.
- **Consulting Participant** – organizations and individuals that the Alliance selects based on their technical achievements and their standing in the OpenFabrics community. Honorary participation is by invitation only and there are no dues.

Promoters



- AMD
- Chelsio
- Cray
- Emulex
- HP
- IBM
- Intel
- Lawrence Livermore
- Los Alamos
- Mellanox
- Microsoft
- NetApp
- Oracle
- Software Forge, Inc.
- System Fabric Works

Adopters

- CSC NASA Ames
- Curtiss-Wright
- Data Direct Networks
- Exar
- Grass Valley
- IDT
- Mercury Computer Systems
- QLogic

Supporters



- Applied Micro
- France Telecom
- Obsidian
- Silicon Graphics, Inc.
- Xyratex

Officers and Key Staff:

- Jim Ryan: Chair and Secretary
- Paul Grun: Vice-chair
- Bill Boas: Treasurer
- Rupert Dance: Director of Training and Quality Assurance
- Diane Reeve: Business Manager
- Rebecca Moran: MWG and Events
- Catherine Seeds: VP, Ketner Group, PR + Marketing, catherine@ketnergroupp.com
- Caitlin New: Ketner Group, PR + Marketing, caitlin@ketnergroupp.com

Executive Working Group (XWG)



Purpose: meet weekly to carry out routine OFA business not requiring a full Board vote

- Jim Ryan: Intel
- Paul Grun: Cray
- Bill Boas: Cray
- Bill Lee: Mellanox
- Rupert Dance: Software Forge

Participation is open to all Promoters who are interested



Financial Overview

OpenFabrics Alliance Profit & Loss for the Year 2012



	<u>Jan - Dec 12</u>
Income	
Interest Income	95.70
Conference Income	
Conference Sponsorship Income	9,000.00
Annual Conference Reg. Income	<u>40,557.00</u>
Total Conference Income	49,557.00
Annual SC Booth Sponsorship	22,391.77
Membership Dues	
Membership Dues – Promoter	147,500.00
Membership Dues – Adopter	48,250.00
Membership Dues – Supporter	<u>10,500.00</u>
Total Membership Dues	206,250.00
Training Program Income	
OFA Programming Course	9,980.00
Training Program Income – Other	<u>26,774.34</u>
Total Training Program Income	<u>36,754.34</u>
Total Income	<u>315,048.81</u>
Gross Profit	315,048.81

OpenFabrics Alliance Profit & Loss for the Year 2012



Business Expenses	
Total Annual Acteva/CC Conference Fees	2,503.96
Total Training Program Expense	9,980.00
Hosting Expense	3,768.00
Web Site Maintenance	8,400.00
Causeway Expenses	1,375.00
MWG Expense	87,152.36
Total Contract Services	33,451.09
Facilities and Equipment	
Depreciation Expense	<u>369.00</u>
Operations	
Books, Subscriptions, Reference	34.10
Postage, Mailing Service	244.70
Office Supplies	<u>594.63</u>
Total Operations	873.43
Other Types of Expenses	
Marketing	300.00
Bank Service Charges	3,060.35
Filing Fees	85.00
UNH-IOL Expense	90,000.00
Annual Conference Expenses	<u>51,094.38</u>
Total Expense	<u>292,412.57</u>
Net Income	<u><u>22,636.24</u></u>

OpenFabrics Alliance Balance Sheet As of December 31, 2012



<u>Dec 31, 12</u>			
ASSETS		LIABILITIES & EQUITY	
Current Assets		Liabilities	
Checking/Savings		Current Liabilities	
Total Cash	88,884.00	Other Current Liabilities	
Accounts Receivable		Accrued - General	-9.00
Accounts Receivable	<u>70,024.34</u>	UNH - IOL	<u>84,000.00</u>
Total Accounts Receivable	70,024.34	Total Other Current Liabilities	<u>83,991.00</u>
Other Current Assets			
		Total Current Liabilities	<u>83,991.00</u>
Reimbursable Expenses	-3,632.34	Total Liabilities	83,991.00
Deposits	<u>4,000.00</u>	Equity	
Total Other Current Assets	<u>367.66</u>	Opening Balance Equity	255,101.91
Total Current Assets	159,276.00		
		Unrestricted Net Assets	-190,589.38
Fixed Assets		Net Income	<u>22,636.24</u>
Furniture and Equipment		Total Equity	<u>87,148.77</u>
Accumulated Depreciation	-2,184.20	TOTAL LIABILITIES & EQUITY	<u>171,139.77</u>
Furniture and Equipment - Other	<u>14,047.97</u>		
Total Furniture and Equipment	<u>11,863.77</u>		
Total Fixed Assets	<u>11,863.77</u>		
TOTAL ASSETS	<u>171,139.77</u>		

OpenFabrics Alliance Profit & Loss January through February 2013



	<u>Jan - Feb 13</u>
Income	
Interest Income	10.50
Conference Income	
Conference Sponsorship Income	0.00
Annual Conference Reg. Income	1,464.98
User Day Event Income	<u>882.81</u>
Total Conference/Events Income	2,347.79
Membership Dues	
Membership Dues - Promoter	50,000.00
Membership Dues - Adopter	15,000.00
Membership Dues - Supporter	<u>3,000.00</u>
Total Membership Dues	68,000.00
Total Income	<u>70,358.29</u>
Gross Profit	70,358.29

OpenFabrics Alliance Profit & Loss January through February 2013



Expense	
Business Expenses	
Total Annual Eventbrite Conference Fees	9.95
Hosting Expense	628.00
Web Site Maintenance	600.00
Causeway Expenses	536.35
MWG Expense	17,275.62
Total Contract Services	2,880.00
Postage, Mailing Service	<u>45.00</u>
Total Business Expenses	21,974.92
Other Types of Expenses	
Bank Service Charges	153.02
Filing Fees/Fines	1,920.00
Total Business Expenses	<u>2,073.02</u>
Total Expense	<u>24,047.94</u>
Net Income	<u><u>46,310.35</u></u>

OpenFabrics Alliance Balance Sheet As of February 28, 2013



<u>Feb 28, 13</u>			
ASSETS		LIABILITIES & EQUITY	
Current Assets		Liabilities	
Checking/Savings		Current Liabilities	
Total Cash	149,194.35	Other Current Liabilities	
Accounts Receivable		Accrued - General	
Accounts Receivable	<u>109,272.34</u>	UNH - IOL	
Total Accounts Receivable	109,272.34	<u>135,328.00</u>	
Other Current Assets		Total Other Current Liabilities	
Reimbursable Expenses	-5,552.34	<u>135,319.00</u>	
Deposits	<u>4,000.00</u>	Total Current Liabilities	
Total Other Current Assets	<u>-1,552.34</u>	<u>135,319.00</u>	
Total Current Assets	256,914.35	Total Liabilities	
Fixed Assets		135,319.00	
Furniture and Equipment		Equity	
Accumulated Depreciation	-1,815.20	Opening Balance Equity	
Furniture and Equipment - Other	<u>14,047.97</u>	Unrestricted Net Assets	
Total Furniture and Equipment	<u>12,232.77</u>	Net Income	
Total Fixed Assets		<u>46,310.35</u>	
Total Fixed Assets	<u>12,232.77</u>	Total Equity	
TOTAL ASSETS	<u>269,147.12</u>	<u>133,828.12</u>	
		TOTAL LIABILITIES & EQUITY	
		<u>269,147.12</u>	



Thank You



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Working Groups:

- Rupert Dance: Interoperability Working Group (IWG): develops and administers testing programs in conjunction with the Logo Program
- Bob Woodruff and Tziporet Koren: Enterprise Working Group (EWG): manages the development and testing of OFED releases for Linux
- Stan Smith: Windows Working Group (WWG): manage the development and testing of the WinOFED stack for Windows
- Bill Lee and Jim Ryan: Marketing Working Group (MWG): develops and manages the marketing plan and associated programs, events and collateral
- Kwok Kong: NVMe Working Group (NVMeWG): develops and maintains a software stack for SSDs

Meeting Agenda

- Old Business:
 - How the interop program got to a break-even basis: Rupert
 - Report from our first Director: Rupert
 - Report on both user days since the last Workshop: Susan
 - Update on sys admin training plans: Rupert
- New Business
 - Meet the Vice-Chair: Paul
 - Introduce a “Special recognition” notion: Bill
 - Report card: What are three things we’re doing well and three areas we need to improve. Includes open discussion: Jim

Q&A



Thank You



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